PMYBL Quarterly Review As of June 30th, 2016

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Infrastructure, Housing & SME Finance Department

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Executive Summary

Under PMYBL¹ Scheme, loans up to Rs. 2,000,000 are being provided through the banking system at service charges of 6 percent per annum to unemployed youth for establishing or extending business enterprises. The rate of return for banks working as Executing Agencies (EAs) for PMYBL is one year KIBOR+500 bps with KIBOR to be reset every year. Portfolio risk coverage of up to 5 percent is also available under the Scheme for EAs.

During Apr-Jun, 2016 quarter, with addition of one more bank i.e. Bank Alfalah Limited, number of PMYBL executing agencies increased to eighteen. Among eighteen (18) EAs, three (03) are public sector banks (National Bank of Pakistan, First Women Bank and Sindh Bank) and fifteen (15) are private banks (Habibmetro Bank, Habib Bank, Bank Al Habib, Albaraka Bank, Summit Bank, Meezan Bank, Soneri Bank, United Bank, Askari Bank, Allied Bank, MCB Bank, JS Bank, Dubai Islamic Bank (Pakistan), Faysal Bank and Bank Alfalah).

PMYBL data indicates that 7,679 PMYBL applications were received by the Executing Agencies (participating banks) under the Scheme during the quarter under review. As of 30th June, 2016, with addition of these 7,679 applications, cumulative number of applications received under PMYBL reached to 71,644. Among 71,644 applications, share of male and female applications was 86 percent and 14 percent respectively. As of 30th June 2016, an aggregate amount of Rs. 17,219 million had been sanctioned, which is Rs. 680 million higher than that of March 31, 2016. In the quarter under review, NBP sanctioned Rs. 524 million while remaining EAs sanctioned Rs. 156.2 million.

During Apr-Jun, 2016 quarter, fresh disbursements of Rs. 715 million were made to 656 borrowers. With this addition, cumulative disbursements under PMYBL increased to Rs. 8,145 million recording a growth of 10 percent over Mar-16 quarter. Total number of PMYBL beneficiaries was 8,472 at the end of June-2016 quarter. Out of cumulative disbursements of Rs. 8,145 million, NBP disbursed Rs. 7,775 million or 95 percent of total disbursements, while other eleven EAs disbursed only Rs. 370 million.

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¹ PMYBL: Prime Minister's Youth Business Loans

Status of Prime Minister's Youth Business Loans Scheme

During quarter under review, Bank Alfalah Limited also launched financing under PMYBL Scheme. As of June 30th, 2016, with addition of Bank Alfalah, total number of PMYBL EAs increased to eighteen (18) including three (3) public sector banks and fifteen (15) private banks.

PMYBL data indicates that during Apr-Jun, 2016 quarter, 7,679 PMYBL applications were received by the Executing Agencies under the Scheme registering a growth of 12 percent over March-16 quarter. NBP was the lead contributor towards this growth since in June 2016 month alone, NBP reported receipt of 7,353 applications. As of 30th June, 2016, with addition of fresh 7,679 applications, cumulative number of applications received under PMYBL reached to 71,644. Out of 71,644 applications, 61,689 (86)

| Table No 1: Details of Received Applications | | | | | | |
|--|----------------------------|----------------|----------------|----------|------|--|
| S. | Banks | No. of Receive | d Applications | Q-o-Q Ch | ange | |
| No. | | June 2016 | March 2016 | Number | % | |
| 1 | National Bank of Pakistan | 70,317 | 62,964 | 7,353 | 12% | |
| 2 | First Women Bank Limited | 527 | 510 | 17 | 3% | |
| 3 | Meezan Bank Limited | 281 | 179 | 102 | 57% | |
| 4 | United Bank Limited | 211 | 171 | 40 | 23% | |
| 5 | Summit Bank Limited | 125 | 19 | 106 | 558% | |
| 6 | Bank Al Habib Limited | 42 | 20 | 22 | 110% | |
| 7 | Albaraka Bank Limited | 36 | 17 | 19 | 112% | |
| 8 | Habib Bank Limited | 29 | 28 | 1 | 4% | |
| 9 | Sindh Bank Limited | 27 | 22 | 5 | 23% | |
| 10 | Askari Bank Limited | 15 | 11 | 4 | 36% | |
| 11 | Allied Bank Limited | 12 | 12 | - | - | |
| 12 | JS Bank Limited | 9 | 9 | - | - | |
| 13 | Bank Alfalah Limited | 9 | - | 9 | - | |
| 14 | Soneri Bank Limited | 2 | 2 | - | - | |
| 15 | Habib Metropolitan Bank | 1 | 1 | - | - | |
| 16 | Dubai Islamic Bank Limited | 1 | - | 1 | - | |
| 17 | Faysal Bank Limited | - | - | - | - | |
| 18 | MCB Bank Limited | - | - | - | - | |
| | Total | 71,644 | 63,965 | 7,679 | 12% | |

percent) applications were received from male applicants while 9,955 (14 percent) applications were received from female applicants. Bank-wise break up of received applications including comparison with last quarter is detailed in **Table No 1**.

Sanctioned Applications under PMYBL:

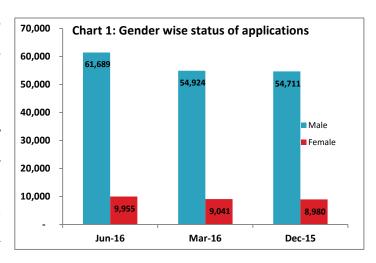
Since launch of the PMYBL Scheme, an aggregate number of 16,951 applications had been sanctioned and an amount of Rs 17,219 million had been sanctioned up to June 30, 2016. During the quarter under review, NBP sanctioned Rs. 524 million, and remaining EAs sanctioned Rs. 156 million. Private Banks' sanctions were 123 percent higher in terms of number of applications and 103 percent higher in terms of sanctioned amount when compared with position of previous quarter (Table No 2). Meezan Bank Limited sanctioned an amount of Rs. 106 million so far which made it the third largest bank after NBP and FWBL in terms of sanctions. Collectively, those sanctions were 4 percent higher in terms of sanctioned amount and 7 percent higher in terms of number of applications than the position as of 31st March, 2016.

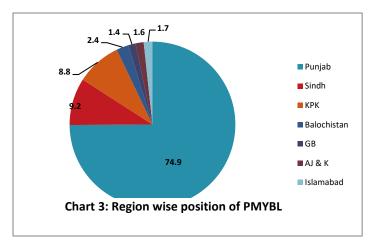
| Table No 2: Details of Sanctioned Applications (Amount in Million Rs.) | | | | | | | |
|--|---------------------------|--------|--------|--------|--------|--------------|--------|
| S. | | Jun-16 | | Mar-16 | | Q-o-Q Change | |
| No. | | | Amount | Number | Amount | Number | Amount |
| | Banks | Number | | | | | |
| 1 | National Bank of Pakistan | 16,477 | 16,714 | 15,756 | 16,190 | 6% | 3% |
| 2 | First Women Bank Limited | 184 | 216 | 173 | 203 | 25% | 6% |
| 3 | Meezan Bank Limited | 121 | 106 | 63 | 48 | 92% | 119% |
| 4 | United Bank Limited | 31 | 39 | 19 | 24 | 63% | 61% |
| 5 | Summit Bank Limited | 73 | 59 | 14 | 20 | 421% | 193% |
| 6 | Sindh Bank Limited | 13 | 22 | 9 | 15 | 44% | 49% |
| 7 | Bank Al Habib Limited | 13 | 24 | 8 | 15 | 63% | 66% |
| 8 | Allied Bank Limited | 6 | 6 | 6 | 6 | - | - |
| 9 | Askari Bank Limited | 6 | 5 | 5 | 5 | 20% | 14% |
| 10 | Albaraka Bank Limited | 20 | 17 | 5 | 6 | 300% | 189% |
| 11 | Habib Bank Limited | 4 | 6 | 3 | 6 | 33% | 5% |
| 12 | JS Bank Limited | 2 | 3 | 1 | 2 | 100% | 70% |
| 13 | Habib Metro Bank | - | - | - | - | - | - |
| 14 | Soneri Bank Limited | - | - | _ | - | - | - |
| 15 | DIBPL | - | - | - | - | - | - |
| 16 | Bank Alfalah Limited | - | - | - | - | - | - |
| 17 | MCB Bank Limited | - | - | - | - | - | - |
| 18 | Faysal Bank Limited | - | - | - | - | - | - |
| | Total | 16,951 | 17,219 | 16,062 | 16,539 | 7% | 4% |

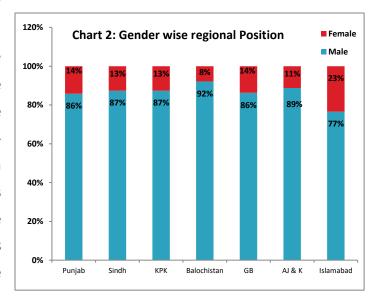
Gender-wise status of applications: During the quarter under review, number of applications received from male and female applicants was 6,765 and 914 respectively as against the number of male and female applications of 213 and 61 respectively during the Jan-Mar, 2016 quarter. Out of total 71,644 completed applications received in banks (Chart 1), 61,689 applications or 86 percent were received from male applicants while 9,955 applications or 14 percent of total applications were received from female applicants.

Region wise Position of PMYBL: As of 30th June, 2016, out of cumulative number of received applications, 75 percent were from Punjab, while 9 percent were from each of KPK² and Sindh, around 2 percent from each of AJK³, Islamabad and Baluchistan and 1 percent from GB⁴ (Chart 2). As compared to the previous quarter, in the quarter under review, share of applications received showed almost similar pattern.

Gender wise Regional Position: Chart 3 shows the gender-wise position in different regions based on the number of female applications viz-a-viz male applications received in each region. As per genderwise bifurcation of applications received in each region, maximum ratio of female applicants was witnessed in Islamabad region with 23 percent, while the lowest female participation was recorded at 8 percent in Baluchistan. In Punjab, share of female







² KPK: Khyber Pakhtunkhaw

³ AJK: Azad Jammu & Kashmir

⁴ GB: Gilgit-Baltistan

applications in total applications was 14 percent, in KPK 13 percent, in Sindh 13 percent, in Gilgit-Baltistan 16 percent and in AJK, the share of female applicants was 11 percent.

Details of Disbursements:

| | Table No 3: Details of Disbursements (Amount in Million Rs.) | | | | | | | |
|----|--|-----------------|--------|--------|--------|--------|--------------|--------|
| S. | | Date of | | | Mar-16 | | Q-o-Q Change | |
| N | Banks | launch of PMYBL | Number | Amount | Number | Amount | Number | Amount |
| 1 | National Bank of Pakistan | Dec, 2013 | 8,130 | 7,775 | 7,604 | 7,195 | 7% | 8% |
| 2 | First Women Bank | Dec, 2013 | 138 | 157 | 121 | 140 | 14% | 12% |
| 3 | Meezan Bank Limited | July, 2015 | 92 | 75 | 43 | 30 | 114% | 147% |
| 4 | Summit Bank Limited | June, 2015 | 34 | 41 | 10 | 14 | 240% | 198% |
| 5 | United Bnak Limited | Aug, 2015 | 20 | 26 | 9 | 12 | 122% | 123% |
| 6 | Bank Alhabib | Apr, 2015 | 13 | 24 | 8 | 15 | 63% | 66% |
| 7 | Sindh Bank Limited | Jan, 2015 | 10 | 16 | 5 | 6 | 100% | 146% |
| 8 | Allied Bank Limited | Oct, 2015 | 6 | 6 | 5 | 5 | 20% | 22% |
| 9 | Askari Bank | Aug, 2015 | 4 | 4 | 4 | 4 | 0% | 0% |
| 10 | Albaraka | Feb, 2015 | 20 | 14 | 3 | 2 | 567% | 811% |
| 11 | Habib Bank Limited | Feb, 2015 | 3 | 5 | 3 | 5 | - | - |
| 12 | JS Bank Ltd | Oct, 2015 | 2 | 3 | 1 | 2 | 100% | 70% |
| 13 | Habibmetro Bank | Feb, 2015 | - | - | - | - | - | - |
| 14 | Soneri Bank Limited | Aug, 2015 | - | - | - | - | - | - |
| 15 | DIBPL | Oct, 2015 | - | - | - | - | - | - |
| 16 | Bank Alfalah Limited | Dec, 2015 | - | - | - | - | - | - |
| 17 | MCB Bank Limited | Oct, 2015 | - | - | - | - | - | - |
| 18 | Faysal Bank Limited | Feb, 2016 | - | - | - | - | - | - |
| | Total | | 8,472 | 8,145 | 7,816 | 7,429 | 8% | 10% |

As of June 30, 2016, total disbursements made by banks were Rs. 8,145 million, out of which Rs. 7,775 million were disbursed by NBP, Rs. 157 million by FWBL, while remaining EA disbursements were Rs. 214 million (Table No 3). During Apr-Jun, 2016 quarter, fresh disbursements of Rs 716 million were made, thereby recording a growth of 10 percent over Jan-Mar, 2016 quarter. As regards number of loans disbursed is concerned, with the addition of 656 fresh loans, cumulative number of PMYBL beneficiaries reached to 8,472 at the end of Jun-2016 quarter thereby registering a growth of 8 percent. NBP has so far disbursed to 8,130 loans or 96 percent of total disbursed loans, while remaining EAs have so far disbursed 342 loans or 4% of total loans. Bifurcation of fresh loans disbursed during the quarter reflected that out of 656 loans, NBP share was 526 loans or 80 percent of total loans disbursed followed

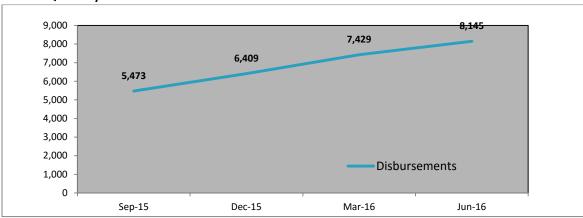
by Meezan Bank with 49 cases, Summit Bank with 24 cases and 17 cases by each of FWBL & Albaraka Bank respectively.

Annexure-A

Quarterly Trend on Disbursements

| Table No 4: Quarterly Trend on Disbursements (Amount in Million Rs.) | | | | | |
|--|-------|-----|--|--|--|
| Period Disbursements Q-o-Q C | | | | | |
| Sep-15 | 5,473 | - | | | |
| Dec-15 | 6,409 | 17% | | | |
| Mar-16 | 7,429 | 16% | | | |
| Jun-16 | 8,145 | 10% | | | |

Chart 4: Quarterly Trend of Disbursed Amounts



Quarterly Trend on Sanctioned Amounts

| Table No 5: Quarterly Trend on Sanctions (Amount in Million Rs.) | | | | | |
|--|--------|----|--|--|--|
| Period Sanctions Q-o-Q Cha | | | | | |
| Sep-15 | 16,085 | - | | | |
| Dec-15 | 16,221 | 1% | | | |
| Mar-16 | 16,539 | 2% | | | |
| Jun-16 | 17,219 | 4% | | | |

Chart 5: Quarterly Trend of Sanctioned Amounts

